

FALLBROOK UNION ELEMENTARY SCHOOL DISTRICT



May 29, 2026

RE: Letter of Intent- Revised
RFP #436-25-26

Dear Proposers,

The District intends to award the Request for Proposal #436-25-26 as follows:

Napoli Farms. as the primary farmer/provider for:

Category I Organic: apples, grapes, kiwifruit, strawberries, and watermelon.

Dickinson Family Farms, Inc. as the primary farmer/provider for:

Category II Non-certified: Apples, bell peppers, blueberries, lemon/limes, butterleaf lettuce, oranges, pears, and snap peas, and strawberries.

As secondary farmer/provider for

Category II Non-certified: nectarines, peaches, tangerines, plums and Asian pears.

Food 4 Thought LLC. as the primary farmer/provider for:

Category II Non-certified: Grapes, kiwifruit, mandarins, nectarines, peaches, tangerines, watermelon, plums, and Asian apple pears.

As secondary farmer/provider for:

Oranges, and pears.

for **Farm to School California-grown Produce using Organic Practices** at the June 18, 2026 Board Meeting.

Please note that *In the event of default or non-availability of product, the District reserves the right to use the next best Vendor and their stated bid prices as needed.*

If you have any questions please contact the Child Nutrition Services Department at (760) 731-4352 or Yessica Venegas directly via email. We look forward to working with you in the school year 26/27. Thank you for your time and attention.

Sincerely,

A handwritten signature in black ink, appearing to read "Yessica Venegas", is written over the word "Sincerely,".

Yessica Venegas
Accounting Specialist, Child Nutrition Services
Fallbrook Union Elementary School District
yvenegas@fuesd.org | www.fuesd.org

FALLBROOK UNION ELEMENTARY SCHOOL DISTRICT

(760) 731-5400 · 321 IOWA ST., FALLBROOK, CA 92028

Fallbrook Union Elementary School District
RFP #436-25-26

Category I

Companies		Foodshedd Corp	FF2Y	DFF	F4T	Napoli
Ranking Criteria	Points Available	Reviewer #1	Reviewer #1	Reviewer #1	Reviewer #1	Reviewer #1
Responsive	Yes/No	y	y	y	y	y
Responsible	Yes/No	n	n	n	n	y
Technical Capabilities	15	15	15	15	15	15
Experience & Copetence	15	15	15	15	15	15
Pricing	40				0	40
Gographical preference	15	15	10	13	10	15
Delivery	15	15	15	15	0	15
Education (Extra points)	10	10	0	10	10	10
		70	55	68	50	110
Total Points	Max(100)					110

Category II

Companies		Foodshedd Corp	DFF	F4T	DFF	F4T
Ranking Criteria	Points Available	Reviewer #1	Reviewer #1	Reviewer #1	Reviewer #1	Reviewer #1
Responsive	Yes/No	y	y	y	y	y
Responsible	Yes/No	y	y	y	y	y
Item number from proposal		2,14	1, 3, 6-8, 10, 13-16	5, 8-9, 11, 15-16, plums, asian pears	2, 4-5, 9,11-12, plums, asian pears	1-4, 6-7, 10, 12-13
Technical Capabilities	15	15	15	15	15	15
Experience & Copetence	15	15	15	15	15	15
Pricing	40	20	40	40	30	30
Gographical preference	15	15	15	10	10	10
Delivery	15	15	15	15	15	15
Education (Extra points)	10	10	10	10	10	10
Total Points	Max(100)	90	110	105	95	95